



## CANTIERE DELLE MARCHE APPOINTED LORENZO RICCI AS HEAD OF PROJECT MANAGERS TEAM







From left: Filippo Dall'Aglio / Silena Petetti / Simon Milovanovic Varvaro / Lorenzo Ricci

"We have grown much in these last few years and the commercial success of our explorer yachts brought us to the top of the world ranking. As of today, our Order Book includes 15 yachts and more contracts are on the final straights," says Vasco Buonpensiere, co-founder and Sales & Marketing Director of CdM. "Yet, it is not just a matter of figures, we are leaders in quality and we are fully committed to continue delivering the best possible explorer yachts to a growing number of enthusiast Owners. To accomplish this we have strengthened our Technical and Project Managers Departments by hiring highly skilled professionals among which the name of Lorenzo Ricci, appointed Head of Project Managers, stands out."

Lorenzo Ricci has a wide experience in the international yachtbuilding industry and yachting in general coupled to excellent team management skills and will bring a wealth of knowledge to the role he has been appointed for. He has been Captain of large sail yachts in Italy and the USA and a yacht broker in Florida before becoming Responsible of After Sale Services at Wally Yachts in Monaco, Head of Technical/Commercial Department of ISA Yachts, General Manager of W-Service shipyard in Savona, Owner Representative for the construction of the 62-metre M/Y Maidelle in the Netherlands.

Lorenzo is a true explorer himself: in the last few years he has extensively travelled Far and Middle East countries, India, Himalaya, Africa for anthropological, ethnographic and archeological researches resulting in photographic reportages and short films (... not to mention extraordinary experiences).

"After following for a few years of personal growth projects, I am very happy to come and lead a young team of very skilled technicians. I hope to help CDM's teams unleash creative forces and increase their problem-solving skills in managing the construction of our highly customized explorer yachts," says









Lorenzo Ricci

From left: Filippo Dall'Aglio / Silena Petetti / Lorenzo Ricci / Simon Milovanovic Varvaro

Lorenzo Ricci. "Our yachts are meant for extended cruising and comfortable expedition living, they are like family homes possible lived in for months at a time. They represent the fulfillment of our Owner's dreams and aspirations. It is a great satisfaction to be part of an organization dedicated to making dreams become reality." In the frame of the company's strategy to further improve construction processes, Lorenzo Ricci coordinates a team of experiences project managers that will be strengthened shortly

with more project managers joining in. As of today, the Project Management Team is composed by Simon Milovanovic Varvaro, naval architect and marine engineer, who has been working for CDM as Senior Project Manager for many years, Silena Petetti, a mechanical engineer, who was previously in charge with the After Sales Department of the yard, and Filippo Dall'Aglio, an industrial engineer and a skilled PM with years of experience in the yachting industry, who joined CDM recently.