



CANTIERE
DELLE
MARCHE

beyond yachting experience

Darwin Class 86 M/Y Stella del Nord sold to the famous singer Andrea Bocelli

On April 24th we announced of having been appointed **Exclusive Sales Agent** for three second hand Darwin Class explorers, **M/Y Stella del Nord** (Darwin 86'), M/Y Acala and M/Y Babbo (both Darwin 102).

Today, Vasco Buonpensiere – co-founder and Sales and Marketing Director of Cantiere delle Marche – is proud to announce that the first in the list, **M/Y Stella del Nord**, has been sold to **Andrea Bocelli**, the internationally renowned Italian singer and songwriter introduced to CdM by the Italian brokerage firm Corte srl based in Lavagna.

This sale confirms **CdM Pre-owned Sales Department as a qualified and trustworthy partner.**

Thanks to CdM experience in the explorer market the pre-owned sales team indeed know how to reach the right clients also thanks to their excellent relationship with international brokers. It is important to underline that CdM markets only the explorer vessels they build, so to be able to provide the new owners with the most accurate information and after sales service.

A purposely created team – CdM Pre-owned Sales Department - guides and supports the new Owner through the negotiation phase, the sea trial, contract and handover process. In case the new owner would like to refresh/refit the yacht he is buying, CdM also provides all the support needed through its Technical and Production team, together with the Interior Design Department. The shipyard can obviously also provide to the refit at its facilities using its brand new private berths.

M/Y Stella del Nord, the fourth Darwin Class 86' built by Cantiere delle Marche, launched in 2015, has been specified at the highest standards and treated extremely well by her previous Owner and she has been put up for sale like new.

The Darwin 86' is the perfect yacht for an Owner like **Andrea Bocelli**, who is not only an amazing singer but also **an expert yachtsman**, who – after having owned vessels of all sizes - wants to start his way into serious expedition yachting. Bocelli was looking for an explorer that allowed him and his family to sail far and wide, and comfortably, even in the most severe weather conditions. The Darwin 86' perfectly matches with his wishes and requests: not too big and not operationally complicated (max crew of four,



registered under the 200 GT, extremely fuel efficient) yet large enough to offer full comfort during long passages. Right after the handover, he set course for Naples and despite Stella del Nord faced rough seas, Bocelli arrived in time and relaxed to hold a concert. Not a bad start at all!

General information on M/Y Stella del Nord

Airy and spacious with a 2.10m headroom, she features very subtle and elegant elm wood interiors and iroko floorings, divided into two saloons, 4 guest cabins on the Lower Deck including a spacious and comfortable Owner suite amidship, a proper lazarette to store supplies, a spacious sundeck, a 5-metre tender on the Upper Deck.

Her pedigree of real, sturdy, well equipped explorer vessel is proven by the cruising record of her sistership M/Y Percheron which has completed three hassle-free Atlantic crossings.

Under a technical point of view, M/Y Stella del Nord is equipped with an unrivalled engine room for vessels of this size, with redundant equipment for safe journeys to remote areas and extraordinarily easy to maintain. Powered with two Caterpillar 287 kW CAT C12 engines, she reaches a top speed of 11,5 knots and has an astonishing range of 6700 nm at 8,5 knots.