



CANTIERE
DELLE
MARCHE

beyond yachting experience

CDM NAUTA AIR M/Y NARVALO WINNER AT ISS LEADERSHIP AND DESIGN AWARDS 2016

Cantiere delle Marche's 108 feet Explorer Yacht has received the prestigious award from the World's most important association of Super and Megayacht operators, in the category Best Interior Design on the eve of the Boat Show in Fort Lauderdale.

Fort Lauderdale, November 4, 2017 . Cantiere delle Marche, world leader in the construction of explorer yachts in steel and aluminum, is continuing its series of successes by achieving the prestigious international "**ISS LEADERSHIP AND DESIGN AWARD**" in the Best Interior Design category, which it won thanks to its 108 feet explorer yacht M/Y Narvalo, built at the Ancona shipyard and designed by Nauta Yachts.

The prize was awarded by the **International Superyacht Society**, the association that for 25 years has been bringing together the most important operators and professionals of Super and Megayachts around the world, and that gives these highly prestigious Awards through a highly selective voting mechanism. Unlike what happens with other important prizes in fact, the jury in this case is composed entirely of members associated with ISS: so, the votes come from extremely competent and objective individuals such as professionals, designers and, in many cases, even owners or Super Megayacht construction sites managers.

M/Y Narvalo is the result of the work of the Technical Office of Cantiere delle Marche, in collaboration with Studio Nauta Yachts who designed the external lines and the interiors. It impressed the judges for the wise use of items that are recognized as icons of Italian style, placed and mixed with the elegant and timeless architecture, interior design and carpentry, typical of Nauta Yachts.

In fact, details and the best and most sophisticated materials act as luxurious accents, even though they are never over the top, and integrate perfectly in the light, breezy, and bright environment. An Explorer Vessel in which the synthesis of solidity, elegance, volume and design finds its best balance: in fact, this synthesis is the figure which characterizes the whole Nauta Air line and thanks to which Cantiere delle Marche has revolutionized the world of Explorer Yachts.

Vasco Buonpensiere, sales and marketing director of the shipyard, said: *"Receiving an award given by a jury of industry professionals is an immense satisfaction for the wonderful team CdM / Nauta Yachts and for ship owners who have also the great merit*



of having worked on our side day by day, inciting us to research and develop every single detail and sharing with us their incredible taste and sense of elegance. More, we believe that this recognition is also good news for the owners of the other Nauta Air 108 and 111 under construction, in corroboration of their choice and the quality of the shipyard and the designer work they have chosen".

M/Y NARVALO – NAUTA AIR 108

Nauta Design fitted M/Y Narvalo with a wide range of characteristics that maximize onboard comfort during the long cruises the owners of this kind of yacht have in mind. On the upper deck, just behind the wheelhouse, there is a sky lounge only a few square meters smaller than the main saloon. The deck also boasts more than 50 square meters of outdoor spaces, including a dining area and a well for a 5.5m tender that is possibly the best and most accessorized unit ever built by that company.

The sun deck is a stunning observatory on the sea, an oasis for entertaining friends and guests equipped with a dedicated area for sunbathing, a whirlpool and a dining and cocktail area for refreshments. Its centerpiece is a strikingly designed bar, a true design statement around which the whole deck revolves. The lower deck comprises four guest cabins, all of which are of unprecedented size for this class of yachts, and an incredibly spacious lobby that provides guests with the perfect space for relaxing. The crew area features significant storage space and a sublower deck entirely dedicated to provisions, allowing the yacht to remain at sea for weeks without the need to dock to resupply. The owners of this 108' vessel love both a luxurious, elegant lifestyle and the great outdoors: combined with its signature Nauta Air style, the state-of-the-art Hydrotec technical specifications of the yacht bridge both worlds, fulfilling the expectations of the most discerning clientele.

Cantieri delle Marche Nauta Air 108' applies the company's know how to a class of vessels over 30 meters long, combining the reliability, safety, skilled construction and powerful seaworthiness of Cantieri delle Marche yachts with Nauta Design's style and design philosophy, summed up in the words: "simplicity is the essence of good design".

Press Office

The Newsmaker

www.thenewsmaker.it

E. thenewsmaker@thenewsmaker.it

P. +39 02 85464762/3

Via Pontaccio, 12 - Milano - 20121 – Italy



CANTIERE DELLE MARCHE

COMPANY PROFILE

A world leader in the steel and aluminum displacement yacht market, Cantiere delle Marche was founded in 2010 by Ennio Cecchini, CEO, Vasco Buonpensiere, Director of Sales & Marketing, and Gabriele Virgili, one of the foremost entrepreneurs in the territory of Ancona and President of CdM. Virgili also owns the facility that was specifically built for the construction of big yachts. In just a few short years, the Ancona-based shipyard has distinguished itself in the international yachting sector, providing shipowners in the world over with 80- to 110-foot Explorer Yachts. These explorer yachts have unique features that allow them to handle even the most challenging navigation in the most extreme latitudes, with the utmost safety and reliability.

Showboats International's Global Order Book 2015 testifies to the shipyard's international success: in the Explorer Yacht sector – overall, regardless of materials and size - CdM represents 12.5% of worldwide production in terms of units produced, while in the 80- to 112-foot metal Explorer Yacht sector, it commands 60% of the reference market. In only 6 years, Cantiere delle Marche has become leader in its market sector.

Over the last 12 months, Cantiere delle Marche has demonstrated outstanding achievement for having delivered four Darwin Class yachts (86', 102', 107', 102') and for having signed contracts every 2/3 months to build yachts over 100 feet and deliveries planned until 2018/2019.

Cantiere delle Marche also benefits from its collaboration with acclaimed design professionals like Mario Pedol and Massimo Gino of Nauta Yachts who designed the biggest yacht in the world – Azzam. Thanks to the contribution made by Nauta Yachts and to its own vision in this very special market, Cantiere delle Marche has, for the first time, created a synthesis of the style of the superyacht, with its light and contemporary aesthetic language, and the Explorer Yacht, with its solid substance: CdM Nauta Air.

The first 108-foot Nauta Air will be presented at Cannes Yachts Festival in 2016. Darwin Class range has been designed by Hydrotec.

The quality of CdM boats is backed by the experience of a consolidated network of well-established specialized companies, in sectors such as metal carpentry, machine rooms, interior furnishing, all of which, together with the CdM staff, have all worked together for decades to build boats and yachts that are appreciated all over the world.

It is a small shipyard that builds small yachts of enormous quality and above all, capable of guaranteeing huge navigation experiences to those who, like the founders of the shipyard, love to explore huge horizons.

www.cantieredellemarche.it

www.cdmexperience.com