



CANTIERE DELLE MARCHE

TWO SUPERYACHTS BY CANTIERE DELLE MARCHE ARE NOMINATED AS FINALISTS FROM THE PRESTIGIOUS JURY OF THE WORLD SUPERYACHTS AWARDS 2016

Ancona, 12 May 2016. Two of the Explorer Yachts by Cantiere delle Marche are finalists at the prestigious World Superyacht Awards which will be held in Florence this Saturday, May 14.

The Darwin Class M/Y Acala 102', which recently premiered at the last exhibition of Fort Lauderdale and the Darwin Class M/Y STORM 107', the protagonist of the latest European Boat Shows and already nominated "Boat of the Year 2015" at the Genoa Boat Show, will contend for the recognition for best Displacement Motor Yachts below 500 GT from 30 to 41.9 m, along with other players of the international industry.

Ennio Cecchini, CEO of CDM comments: *'Having two yachts nominated at the World Superyachts Awards after five years of efforts and growing success is already a great reward for all of us. We are a boutique shipyard which started focusing on a very specific niche market and we are now selling about 4 to 5 yachts per year to our great clientele: knowledgeable and experienced yachtmen looking for high quality, exclusive and distinguishing vessels. This is once again a confirmation that the vision we had when we started was very accurate and that having been consistent with our core values is paying off.'*

Vasco Buonpensiere, Sales and Marketing Director adds: "This is very exciting for all of us and we await the Award Ceremony keeping our fingers crossed: winning a World Superyachts Award would be a great way to reward our clients who have constantly supported us in becoming the key reference shipyard worldwide in our segment, and would give to our workers and employees another boost to keep on performing the way they have done until now".

The **World Superyachts Awards** are the most coveted prizes in the superyacht industry, and since 2005 they reward excellence in engineering, innovation and design of the best yachts manufactured worldwide.

CANTIERE DELLE MARCHE - COMPANY PROFILE

A world leader in the steel and aluminum displacement yacht market, Cantiere delle Marche was founded in 2010 by Ennio Cecchini, CEO, Vasco Buonpensiere, Director of Sales & Marketing, and Gabriele Virgili, one of the foremost entrepreneurs in the territory of Ancona and President of CdM. Virgili also owns the facility that was specifically built for the construction of big yachts. In just a few short years, the Ancona-based shipyard has distinguished itself in the international yachting sector, providing shipowners in the world over with 80- to 110-foot Explorer Yachts. These explorer yachts have unique features that allow them to handle even the most challenging navigation in the most extreme latitudes, with the utmost safety and reliability.

Showboats International's Global Order Book 2015 testifies to the shipyard's international success: in the Explorer Yacht sector – overall, regardless of materials and size - CdM represents 12.5% of worldwide production in terms of units produced, while in the 80- to 112-foot metal Explorer Yacht sector, it commands 60% of the reference market.

Over the last year, Cantiere delle Marche has demonstrated outstanding achievement for having delivered three Darwin Class yachts (86', 102', and 107') and for having signed contracts that guarantee an amazing four more to be built, all of them over 100 feet.

Cantiere delle Marche also benefits from its collaboration with acclaimed design professionals like Mario Pedol and Massimo Gino of Nauta Yachts who have earned their fame not only for having designed the most beautiful sailboats in the world, but also for being the ones who designed the biggest yacht in the world – *Azzam*. Thanks to the contribution made by Nauta Yachts and to its own vision in this very special market, Cantiere delle Marche has, for the first time, created a synthesis of the style of the superyacht, with its light and contemporary aesthetic language, and the Explorer Yacht, with its solid substance. Currently, the shipyard is building its new flagship, a 108-foot Nauta Air to be presented at Cannes in 2016. Its features include ample interior spaces that carry the imprint of the big names in Italian design. Two more are to follow, both 111-foot Nautas, designed on two different platforms and already under construction.

The quality of CdM boats is backed by the experience of a consolidated network of well-established specialized companies, in sectors such as metal carpentry, machine rooms, interior furnishing, all of which make up the company structure of Cantiere delle Marche. Alongside the shipyard staff, they have all worked together for decades to build boats and yachts that are appreciated all over the world.

It is a small shipyard that builds small yachts, but of enormous quality and above all, capable of guaranteeing huge navigation experiences to those who, like the founders of the shipyard, love to explore huge horizons.