



CANTIERE DELLE MARCHE

**CANTIERE DELLE MARCHE LAUNCHES EXPLORER YACHT
DARWIN CLASS 102' M/Y ACALA**

The new Explorer Yacht will be the worldwide preview at Fort Lauderdale Boat Show.

Ancona, 23rd september 2015. Third launch of the year for Cantiere delle Marche after the success at the last Cannes Boat Show. The Shipyard delivered, once again perfectly on time, Darwin Class M/Y ACALA, Explorer Yacht 102' in steel and aluminium, which will be presented during the next Fort Lauderdale International Boat Show.

Built for a Central American client who has a significant experience dealing with the most prestigious Northern European shipyards, M/Y ACALA is the result of a close collaboration between the staff of the CDM and the owner's team of consultants: this work has allowed the shipyard to develop an Explorer Yacht in which the soul of Cantiere delle Marche and the personality and travel plans of the owner find a perfect balance in every detail.

The yacht features many specific customizations, including the lazarette, equipped like a real diving station with a nitrox compressor, the 5 cabins lay out with the master cabin forward, the doors of the two huge saloon that can open completely, air conditioning even in the outdoor areas etc... Also, thanks to the increased spaces in the swim platform, the yacht can accommodate two tenders unusually big for a yacht this size: a tender custom built by Mc Mullen and Wing of 20', and a second of 16'.

Great attention was paid to the spaces for the crew, up to 7, with 5 guest cabins. The interiors are designed by the famous South American designer Simon Hamui that, having worked with the shipowner on some of his houses and offices, has interpreted and adapted his own style to the incredible spaces - and heights - that the yacht gives.

The launch event was notable for the emotional atmosphere and great participation: *'There have been 12 hours of beautiful feelings, full of smiles and tears for the intensity of the moment'* says Vasco Buonpensiere, Sales and Marketing Director of Cantiere delle Marche. He continues: *'When the owner talked to the participants in casual chatting, the most repeated words were "Family" (as in the CDM Family) and "Friendship:" a confirmation that the atmosphere within this shipyard and synergies that are formed between the protagonists of each project (owners, crew, management, employees) are special. This success and the large number of yachts either delivered or under construction has not changed at all values on which this wonderful shipyard is founded.'*



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Ennio Cecchini, CDM founder with Buonpensiere, also stresses the importance of this Explorer for the future of the CDM: *'We come back to Fort Lauderdale after three years with an Explorer Yacht that is extraordinary under every point of view. In the shipyard we say that this is the smallest ever built 60 meters and we say this because of the many solutions that are not normally found on yachts of this size. Just look at the garage: its components and the organization of space and stowage are enough to understand it. This boat will be an incredible success for the Overseas markets, and the number of appointments already set for the most important American Fair - if not the World's most important Fair - is a strong sign!'*

In addition to the boats that will be launched this year, Cantiere delle Marche is currently building a Nauta Air 108', a Nauta Air 111' and a Darwin Class 102'. Besides, the Shipyard is concluding two contracts for another Darwin Class 102' and other two Nauta Air 111' based on two different naval platforms, one of 299 GRT and another of 330 GRT.

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