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DELLE
MARCHE

beyond yachting experience

CANTIERE DELLE MARCHE LAUNCHES ITS THIRD EXPLORER YACHT DARWIN CLASS 102' M/Y GALEGO

The Italian Shipyard opens the 2017 Season with the first launch of the year. The new Explorer Yacht will be officially presented at the next Cannes Yacht Show.

Ancona, April 26, 2017 – It is called **M/Y Galego**, the new Explorer Yacht of the renowned Darwin Class fleet that was christened last Saturday in Ancona. The yacht built in steel and aluminium, as every vessel made by CdM and engineered by Hydro Tec as the naval architecture, is the third boat of the 102' feet explorer yacht, after M/Y ACALA and M/Y BABBO: a confirmation of the Darwin Class line's success, which in only 6 years from the launch. Together with the CdM Nauta Air range, these Classes have pushed the shipyard into a dominant position, representing approximately 60% of the 80- to 110-foot steel and aluminum Explorer Yacht market.

To date, CdM already delivered 14 yachts and has 7 yachts under construction from 102 to 140 feet, for a total of 789 new feet that will navigate all around the world in complete safety and autonomy.

Ennio Cecchini – Co-Founder and CEO of Cantiere delle Marche – comments: *“I have personally been involved in the construction of this new Explorer Yacht and I followed all the steps, since the beginning. It is a huge project under every aspect and I am certain that the relationship we established with these clients made this project simply amazing. After the successful debut of the first two Darwin Class 102', Acala and Babbo, I am truly convinced that this model is indeed unique: with its 244 GRT and the intelligent layout, it is comparable to vessels measuring 115 feet and more. I think this is precisely the key to the success we are seeing on a worldwide level.”*

M/Y Galego boasts a series of interesting customizations, both with regards to function and design. One of the first requests of personalization that was accomplished involves the sundeck, designed for both a lounge area – with a big sofa with up/down tables, a bar in the center full optional equipped for cooking and cocktails – and a fully-equipped fitness area with a pool so to keep up with their daily workout routines, even when the owners are at sea and far away from their regular gym. In order for the owners to live an active life while enjoying the oceans and their sailing destinations, careful attention was dedicated to the layout of the garage, designed to hold numerous toys and transportation vehicles, as well as a complete diving center.



The already ample spaces were specifically designed and repropotioned in height, exceeding the already excellent standards of all the Darwin Class Explorer yachts. The interior height allowances were increased to 2.18 meters and consequently, all the doors and the windows were repropotioned, too. This to allow the owner not to suffer any of the classic problems that particularly tall people experience on a yacht of this length.

All the technical standards that have made CdM a benchmark in its sector have been maintained: 12mm steel hull, cupronickel piping, independent rudders, automatic generator parallel (3 generators), electric fins stabilizers, as well as wastewater treatment systems for black, gray, and bilge waters that have been adapted from the world of work ships and designed to be used 24/365.

M/Y Galego's interior design style, proposed by Arch. Pierluigi Floris, is warm and welcoming. The walnut wood tones find their perfect complement in the Poltrona Frau leather that covers 90% of the walls in all the yacht. The theme is pairing classical style and modern touches, especially in accessories and free standing pieces of furniture, like Minotti and Baxter pieces, that offer a tremendous visual impact in terms of aesthetics. The briefing for the kitchen was to emphasise the light from the large windows, so the choice has been the use of white with stainless steel for all accessories and appliances, included a blast-chiller freezer, a water dispenser and a double wash area.

The huge wheelhouse, positioned at the bow, reveals a full leather customized cockpit. The yacht hosts a total of four cabins for the guests (Master, one VIP, and two guest cabins) plus three crew cabins and one Captain's double cabin adjacent to the cockpit.

The careful design bring together the Hermes wallpaper, the handcrafted leather, the refined fabrics, and some extraordinary contemporary art pieces in a unique symphony.

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CANTIERE DELLE MARCHE

COMPANY PROFILE

A world leader in the steel and aluminum displacement yacht market, Cantiere delle Marche was founded in 2010 by Ennio Cecchini, CEO, Vasco Buonpensiere, Director of Sales & Marketing, and Gabriele Virgili, one of the foremost entrepreneurs in the territory of Ancona and President of CdM. Virgili also owns the facility that was specifically built for the construction of big yachts. In just a few short years, the Ancona-based shipyard has distinguished itself in the international yachting sector, providing shipowners in the world over with 80- to 110-foot Explorer Yachts. These explorer yachts have unique features that allow them to handle even the most challenging navigation in the most extreme latitudes, with the utmost safety and reliability.

Showboats International's Global Order Book 2015 testifies to the shipyard's international success: in the Explorer Yacht sector – overall, regardless of materials and size - CdM represents 12.5% of worldwide production in terms of units produced, while in the 80- to 112-foot metal Explorer Yacht sector, it commands 60% of the reference market. In only 6 years, Cantiere delle Marche has become leader in its market sector.

Over the last 12 months, Cantiere delle Marche has demonstrated outstanding achievement for having delivered four Darwin Class yachts (86', 102', 107', 102') and for having signed contracts every 2/3 months to build yachts over 100 feet and deliveries planned until 2018/2019.

Cantiere delle Marche also benefits from its collaboration with acclaimed design professionals like Mario Pedol and Massimo Gino of Nauta Yachts who designed the biggest yacht in the world – Azzam. Thanks to the contribution made by Nauta Yachts and to its own vision in this very special market, Cantiere delle Marche has, for the first time, created a synthesis of the style of the superyacht, with its light and contemporary aesthetic language, and the Explorer Yacht, with its solid substance: CdM Nauta Air.

The first 108-foot Nauta Air will be presented at Cannes Yachts Festival in 2016. Darwin Class range has been designed by Hydrotec.

The quality of CdM boats is backed by the experience of a consolidated network of well-established specialized companies, in sectors such as metal carpentry, machine rooms, interior furnishing, all of which, together with the CdM staff, have all worked together for decades to build boats and yachts that are appreciated all over the world.

It is a small shipyard that builds small yachts of enormous quality and above all, capable of guaranteeing huge navigation experiences to those who, like the founders of the shipyard, love to explore huge horizons.

www.cantieredellemarche.it

www.cdmexperience.com