



CANTIERE DELLE MARCHE

EXPLORER YACHT DARWIN CLASS 102' M/Y BABBO DELIVERED AT CANTIERE DELLE MARCHE IN ACCORDANCE TO THE SCHEDULED DATE. THE YACHT IS READY TO SAIL THE MEDITERRANEAN SEA.

*Second delivery of the four Darwin Class 102' units that have already been sold.*

*Ancona, June 20, 2016.* **M/Y Babbo** is the new Explorer Yacht in steel and aluminum of 102 feet and 244 GRT that Cantiere delle Marche has delivered a few days ago for a South American shipowner, with great precision in accordance with the scheduled date.

**M/Y Babbo** left the port of Ancona some days ago, with the CdM management and staff gathered to accompany the departure of the yacht, that will sail for a non stop cruise through the Adriatic coasts of Croatia and Montenegro until Greece and Turkey, before deciding the plans of end season. The owner and his family will stay on board until the end of the summer, so they will leave the full experience of a long navigation before crossing the Atlantic Ocean next winter.

**M/Y Babbo** is characterized by a particularly user-friendly layout and a great attention to the endowment of toys and diving center seats in the huge garage of 25 square meters. In the aft platform it will be housed a 5 meter tender, while a 6.30 meter tender will be positioned on the upper deck. Great importance has been given to the guests – the yacht can host up to 30 guests in the different chill-out areas across all the boat.

Like all Darwin Class yachts, also M/Y Babbo has been designed to navigate easily even in difficult sea conditions, resisting winds of over 50 knots without any problem from the point of view of the seakeeping and in full system efficiency, as other models of the same Class have already experienced by the navigation all over the world. As always, in fact, Cantiere delle Marche is characterised by high design standards that have turned its boats into an industry benchmark: a 12 mm steel hull, cupro nickel piping, automatic parallel generators, frequency converters, power stabilisers, treatment systems for black water, gray and bilge oils directly borrowed from the world of work ships to use 24/365, certification MCA, are just some of the standard features of the CdM production.

## CANTIERE DELLE MARCHE - COMPANY PROFILE

A world leader in the steel and aluminum displacement yacht market, Cantiere delle Marche was founded in 2010 by Ennio Cecchini, CEO, Vasco Buonpensiere, Director of Sales & Marketing, and Gabriele Virgili, one of the foremost entrepreneurs in the territory of Ancona and President of CdM. Virgili also owns the facility that was specifically built for the construction of big yachts. In just a few short years, the Ancona-based shipyard has distinguished itself in the international yachting sector, providing shipowners in the world over with 80- to 110-foot Explorer Yachts. These explorer yachts have unique features that allow them to handle even the most challenging navigation in the most extreme latitudes, with the utmost safety and reliability.

*Showboats International's Global Order Book 2015* testifies to the shipyard's international success: in the Explorer Yacht sector – overall, regardless of materials and size - CdM represents 12.5% of worldwide production in terms of units produced, while in the 80- to 112-foot metal Explorer Yacht sector, it commands 60% of the reference market. In only 6 years, Cantiere delle Marche has become leader in its market sector.

Over the last 12 months, Cantiere delle Marche has demonstrated outstanding achievement for having delivered four Darwin Class yachts (86', 102', 107', 102') and for having signed contracts every 2/3 months to build yachts over 100 feet and deliveries planned until 2018/2019.

Cantiere delle Marche also benefits from its collaboration with acclaimed design professionals like Mario Pedol and Massimo Gino of Nauta Yachts who designed the biggest yacht in the world – *Azzam*. Thanks to the contribution made by Nauta Yachts and to its own vision in this very special market, Cantiere delle Marche has, for the first time, created a synthesis of the style of the superyacht, with its light and contemporary aesthetic language, and the Explorer Yacht, with its solid substance: *CdM Nauta Air*.

The first 108-foot Nauta Air will be presented at Cannes Yachts Festival in 2016. Darwin Class range has been designed by Hydrotec.

The quality of CdM boats is backed by the experience of a consolidated network of well-established specialized companies, in sectors such as metal carpentry, machine rooms, interior furnishing, all of which, together with the CdM staff, have all worked together for decades to build boats and yachts that are appreciated all over the world.

It is a small shipyard that builds small yachts of enormous quality and above all, capable of guaranteeing huge navigation experiences to those who, like the founders of the shipyard, love to explore huge horizons.